

WHAT CLIENTS ARE SAYING

Shorepoint

Capital Partners



OBJECTIVES

Shorepoint Capital Partners is on a mission to help clients achieve their short and long-term financial objectives, deliver strong investment performance, and provide a high level of customized service. They work hard to exceed their client expectations every day.

In order to further strengthen their processes and ability to grow, they searched for a new IT company to assess their current environment. They wanted to make sure they were leveraging technology to enhance daily operations in the most efficient ways possible.

SOLUTIONS

The Datasmith team was able to assess the current environment and make the right recommendations to replace existing hardware and improve network speeds. A PoE switch was also installed to enable power to their business phone system without needing a power supply!

BENEFITS

Right-Sized Solutions

The existing IT equipment was at capacity and the DNS team identified it was time to scale - all within budget.

Full Network Visibility

Updating firewall firmware and replacing access points opened up advanced features - providing more insights.

24/7 Help Desk Support

Between a Live Virtual Help Desk, Ticketing System, and unparalleled Staff Assistance - DNS is always there.



"We have been very pleased with the Datasmith relationship. In past experiences, we've found IT providers to be reactive not proactive. Datasmith is different. They are proactive and take the extra mile to make the right recommendations regarding our unique IT environment.

vCIO meetings have become such a value add to help us plan ahead and understand our IT roadmap. With all the projects we've had them take on, they handle them with confidence and always deliver on quality.

We love their ticketing system. Everyone we've worked with on the service team has been so friendly and thorough. Shorepoint Capital Partners highly suggests partnering with Datasmith!"

Pam McAvoy

Senior Client Service Associate
Shorepoint Capital Partners